

CYBER INNOVATION THRIVES HERE

MONTGOMERY COUNTY, MARYLAND

Grow with us in the region that's home to the nation's top security agencies and powerful intelligence communities. Draw from our top talent: **Maryland is #1 in concentration of STEM jobs and one of the highest density locations for cyber engineers.** We have the resources, technology and network to help your company serve federal institutions and private companies.

Our prime location is central to NSA, CIA, DoD and numerous other federal and military institutions. We are a top state for cyber talent. It's all here next to the nation's capital: **Montgomery County, Maryland.**

#1 STEM job concentration¹

#1 share of all high-tech businesses¹

17 certified NSA/DHS CAEs¹

\$558M VC cyber investment in '20¹



Top names in cybersecurity call Maryland their home in 2020



ACCESS OUR FEDERAL ASSETS

IN MONTGOMERY COUNTY

18 Federal Agency HQs including NIST, NIH & FDA
38 Federal Labs
The National Cybersecurity Center of Excellence (NCCoE)

IN GREATER MD, D.C. AND VA

60 Federal Government Agencies
The U.S. Cyber Command Center
The National Security Agency
The Central Intelligence Agency
74 Federal Labs
20 Military Facilities

FEDERAL SPENDING

\$17.4 Billion² Cyber related activities
\$9.6 Billion² Largest is Dept. of Defense
Gain proximity to major federal agencies



¹ Maryland Commerce ² Federal FY 2020 Cybersecurity Funding

2020 MARYLAND VENTURE CAPITAL INVESTMENT IN CYBER: \$558 MILLION³

Tenable, \$256 million
(2nd-largest deal in the D.C. metro area in 2020)

Dragos, \$83 million
ZeroFox, \$74 million

IronNet Cybersecurity, \$46 million
Immuta, \$40 million

FOLLOW THE TALENT Maryland is a TOP 2 state in the U.S. for concentration of cyber jobs. That's 2.4 times higher than the rest of the nation.	Occupation	Montgomery County Location Quotient ⁴	Washington D.C. MSA Location Quotient ⁴
	Computer Systems Analysts	1.77	1.89
	Info. Security Analysts	2.78	3.89
	Computer and Info. Research Scientists	7.11	5.34
	Computer Network Support Specialists	2.63	1.72
	Computer Network Architects	2.37	2.23

ACCESS TWO CYBER INVESTMENT INCENTIVE TAX CREDITS IN MD

Buy Maryland Cybersecurity Tax Credit. For Qualified Maryland Companies that purchase cyber technologies or services from a Qualified Maryland Cybersecurity Company (QMCC), Qualified Maryland Companies may claim a tax credit of up to \$50,000 per tax year.

Cybersecurity Investment Incentive Tax Credit (CIITC). Qualified investors can receive a credit equal to 33% of an eligible investment in a QMCC.

EDUCATIONAL AND TRAINING EXCELLENCE

Montgomery County, Maryland's powerful pipeline of talent represents some of the smartest people in the country, with **59% holding bachelor's degrees⁵** and **32% with a grad degree or higher.⁵** Local and regional assets:

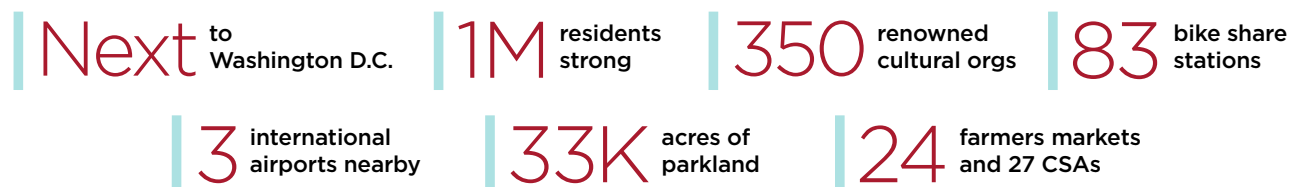
LOCAL

Montgomery College
Cyber Pathways program
Johns Hopkins University
Universities at Shady Grove

REGIONAL

American University
Capitol Technology University
U of MD Baltimore County (UMBC)
acclaimed cyber program
Georgetown University
George Washington University
The National Defense University

GREAT LOCATION AND WORK-LIFE BALANCE



To learn more about building your cybersecurity presence in Montgomery County, Maryland

connect@thinkmoco.com

1801 Rockville Pike, Suite 320, Rockville, MD 20852 | 240.641.6700 | thinkmoco.com

³ Pitchbook ⁴ JobsEQ, Bureau of Labor Statistics 2019 ⁵ Census ACS 1-year for 2019